StoneX^{*}

Investor Presentation: 4th Quarter 2022 and Full Year 2022

StoneX Group Inc.

November 29, 2022

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Numbers presented through 9/30/2022 unless otherwise noted.

Forward-Looking Statements

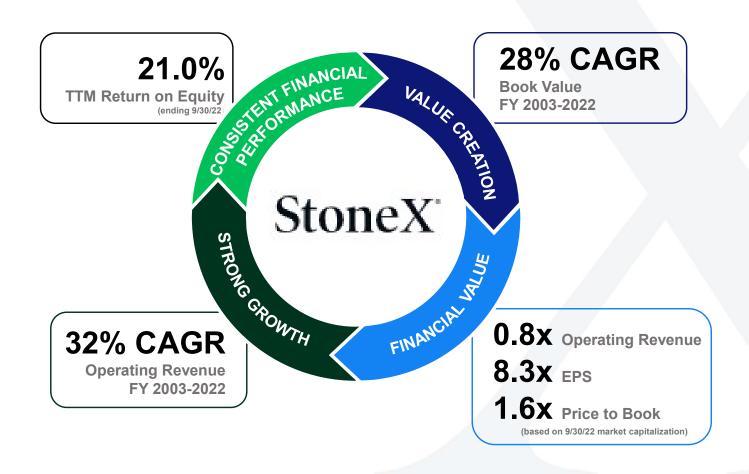
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Non-GAAP Financial Measures

The following presentation includes non-GAAP financial measures, including Adjusted Net Income. Non-GAAP financial measures have certain limitations, including that they do not have a standardized meaning and, therefore, may be different from similar non-GAAP financial measures used by other companies and/or analysts. The Company believes its reporting of select non-GAAP financial measures assists investors in evaluating its historical and expected operating performance. However, because these are not measures of financial performance calculated in accordance with GAAP, such measures sof the Company's financial performance reported in accordance with GAAP, such as Net Income. See the Appendix for a reconciliation of the Company's Adjusted Net Income to the most directly comparable GAAP measure.



Company Highlights



Investment Highlights

UNIQUE FINANCIAL SERVICES
PLATFORM

Leading global financial services platform for mid-market institutional and commercial clients and retail traders.

Integral part of the global financial infrastructure

TRACK RECORD
OF SUCCESS

A 19-year track record of consistent and significant growth in revenues, net income and equity

DIVERSE AND RESILIENT BUSINESS MODEL

Diverse client base across multiple geographies and products generates uncorrelated revenue streams.

Cost base is highly flexible

MULTIPLE MACRO DRIVERS OF GROWTH

StoneX benefits from near-term market volatility as well as long-term secular trends that present attractive growth opportunities. We are <1% of our total addressable market with further room to grow

OPPORTUNISTIC INDUSTRY CONSOLIDATOR

Successful track record of acquisitive growth and well-positioned to increase market share from further industry consolidation

Who We Are

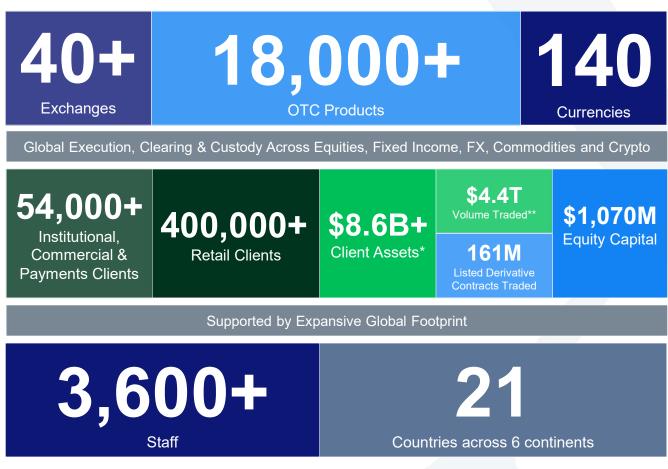
We Connect Clients to Markets

StoneX provides institutional-grade global market access, end-to-end clearing and execution, high-touch service and deep expertise through one trusted partner

We Monetize the Network

We monetize client activity over our global network through commissions and spreads on trades, interest earned on client deposits and fees charged for our leading expertise and market intelligence

StoneX at a Glance



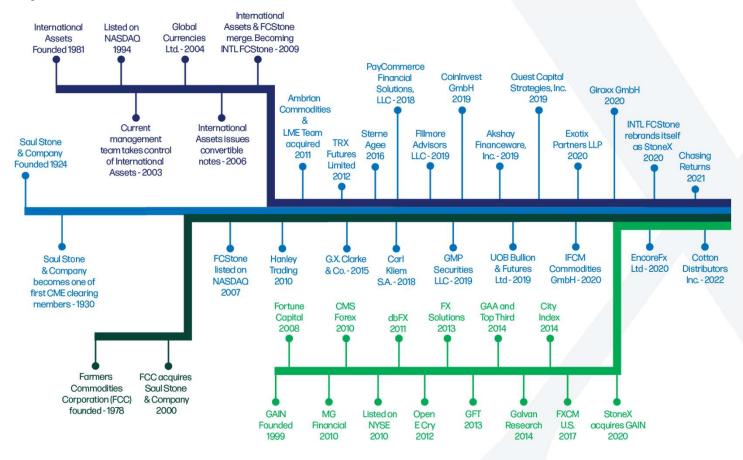
^{*} Represents the Q4'2022 quarterly average

^{**} Total volume traded of FX / CFD, Securities and Global Payments contracts on a trailing 12-month basis as of September 30, 2022

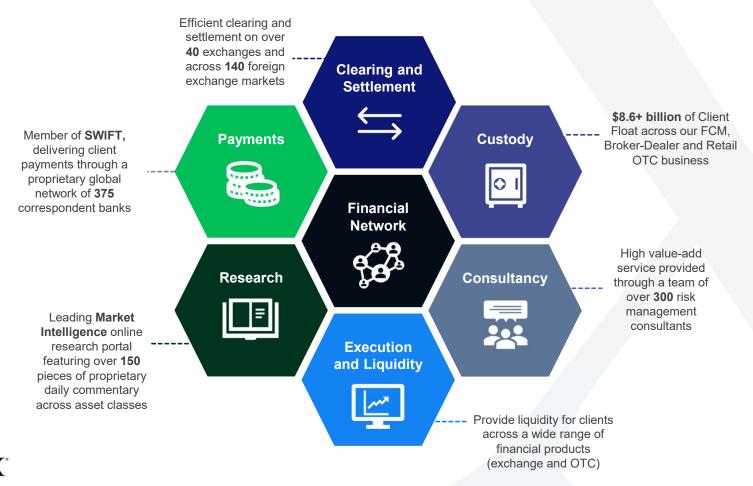
Our Global Footprint



Company Timeline

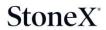


Integral Part of the Global Financial Infrastructure



Unique Financial Services Platform

Global Diversified Client Base	INSTITUTIONAL	RETAIL	COMMERCIAL	PAYMENTS				
Risk Profile	RISK TA	AKERS	RISK HEDGERS	TREASURY MANAGEMENT				
FY22 Net Operating Revenue	51% of Net Ope	rating Revenue	49% of Net Operating Revenue					
Segment Description	 Global trading, execution, clearing and provision of liquidity for institutional clients Multi asset-class offering including equities and options, broad range of fixed income products and access to 36 derivative exchanges Growing suite of institutional grade trading and analytics platforms 	 Leading retail platforms offering access to over 18,000 derivative products to over 150,000 clients globally Network of over 450 independent advisors managing ~\$13bn in assets Digital platform offering access to a range of precious metal products 	 Tailored risk management solutions for commercial entities Capabilities include listed derivatives, bespoke structured products, physical trading Expertise across all commodity verticals as well as FX and interest rates 	 Platform provides efficient transfer of funds into more than 185 countries Full-fledged domestic payments capability handling in-bound and outbound payments in Brazil Network of over 375 in-country correspondent banks ensures efficient and effective payments 				
Client Types	Fund managers / Broker dealers / Investment advisors / Banks/ Insurance cos. / Commercial hedgers / Hedge funds / Introducing Brokers / Fin. institutions	Active retail and professional traders / Independent broker dealers / Wealth management firms / Independent wealth advisors	Commercial hedgers / producers / Wholesalers & merchants / Corporations / Introducing Brokers / Traders / Grain elevators / Merchandisers / Importers / Exporters	Financial institutions / Banks / Non- profits / Government organizations / NGOs / Corporations / SMEs				
FY22 Net Operating Revenue	\$484M	\$303M	\$587M	\$163M				
FY22 Segment Income	\$175M	\$115M	\$288M	\$97M				

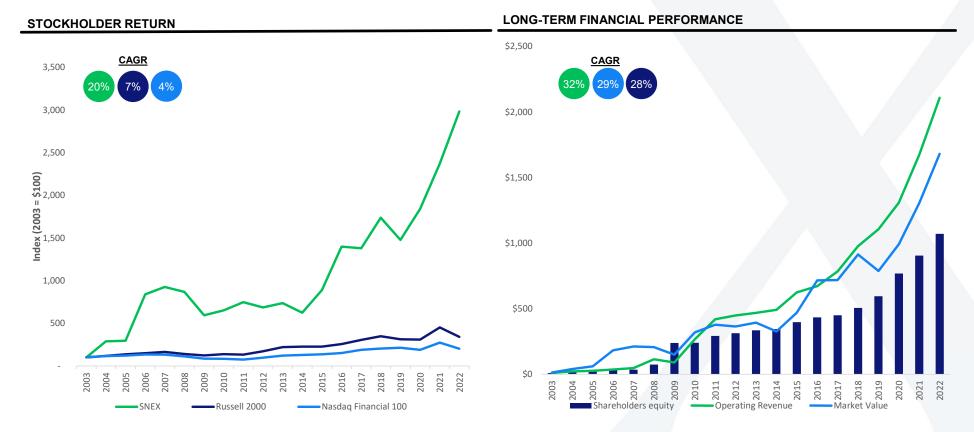


Global Multi-Asset Product and Service Offering



⁽¹⁾ CFDs are offered on Exchange-Traded Products, Cash Equities and FX in certain jurisdictions

Track Record of Success

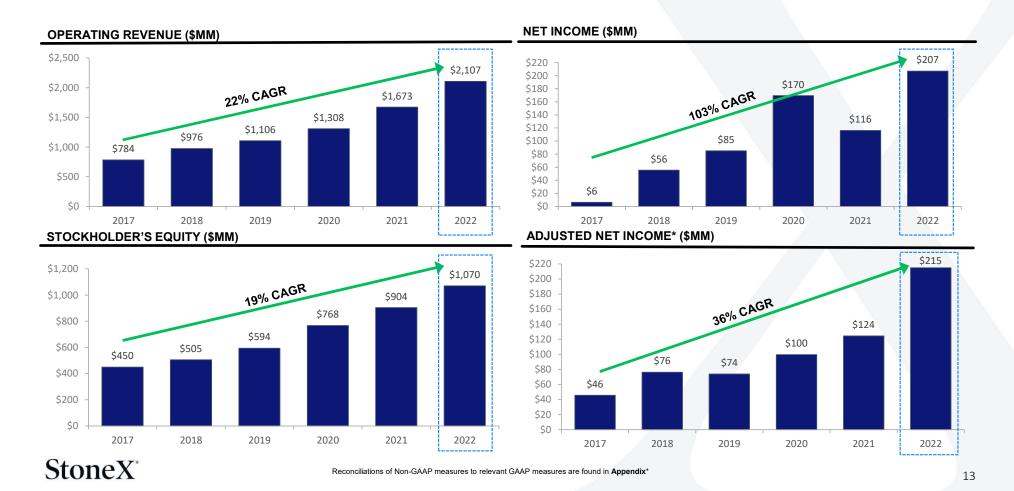


StoneX^{*}

Superior growth rates and financial performance

Years are SNEX financial years ending on 30 September

Track Record of Success



Diverse and Resilient Business Model

- Global access to over 40 exchanges and 18,000 OTC products
- Global payment solutions in over 185 countries and 140 currencies
- Forex.com and City Index, two of the largest and best-known retail trading brands in the world
- Combination of digital trading platforms and hightouch service
- Vertically integrated execution, clearing & custody
- Market volatility drives revenue
- Minimal exposure to directional market risk
- Significant recurring revenue from interest and fees on \$8.6+ billion of client balances
- Highly flexible cost structure targeting >50% of variable costs
- Strong balance sheet with ample liquidity
- Low correlation across asset classes and markets produces stable top-line growth



Local presence provide "Boots on the Ground" to serve clients in virtually every global marketplace

· Clients in over 180 countries served by global

- Diversified across over 400,000 retail client accounts and more than 54,000 institutional, commercial and global payment clients
- · Specific mid-market focus
- · Multiple touch points with clients creates stickiness
- · Long-term client relationships drive recurring revenue
- Management continuity and ownership since 2003 provides steady focus on strategy execution
- Continued focus on key metric of 15% Return on Equity to compound capital

Diligent risk management to underpin growth and preserve capital growth

Disciplined focus on strategic acquisitions to complement organic growth





Multiple Near-Term and Long-Term Macro Drivers for Growth



Volatility

- Business model generates financial value from market volatility, as higher volatility drives increased activity and transaction volumes over our network
- Market volatility increases demand from corporate and institutional clients looking to hedge their exposure, which in turn drives demand for our services and products offered
- Heightened levels of volatility can cause bid/ask spreads to widen, also increasing our capture rate as market-maker in certain products



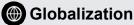
Client Behavior

- Despite difficult macro market conditions for clients, we continue to provide market intelligence, trading and risk management tools to support their needs, ensuring clients remain sticky to our platform
- · Clients continue to seek a "one stop shop" for financial needs
- Continual digitization of our platform to better satisfy client needs and increase operational efficiency in a cost-effective manner



Regulation

- Long-term trend of increased regulation pressuring marginal competitors
- Regulatory burden creates barriers to entry
- Regulatory cost and complexity creates potential acquisition opportunities



- Clients increasingly seek global solutions
- Liquidity increasingly fragmented with few firms able to provide access to disparate liquidity pools
- International growth opportunities

Macro Trends Long-Term

Interest Rates

- \$8.6+ billion in client funds drive significant, high margin revenue as interest rates rise
- Changes in interest rates typically drive market volatility

2

Mid-Market Customer Focus

- Middle-market clients underserved by large banks which are focused on large clients
- Few firms outside of large banks can provide breadth of products and services
- Clients demand to transact with well-capitalized counterparties

Opportunistic Industry Consolidator

Well-Positioned to Take Advantage of Further Consolidation

- StoneX maintains an advantageous position in a highly regulated industry where clients reward counterparties possessing a strong capital base, regulated status and deep sector experience
- Costly regulatory, compliance and capital rules have increasingly pressured smaller, insufficiently capitalized firms while benefiting stronger firms such as StoneX
- These same rules (e.g. MIFID and Dodd-Frank) have also impacted bulge bracket banks, prompting an offloading of non-core businesses and creating attractive inorganic growth opportunities for mid-market firms like StoneX
- StoneX's solid balance sheet, favorable regulatory position and publicly traded status make it an appealing partner to potential acquisition targets
- StoneX has significant expertise and is a proven, reliable partner, completing over 20 acquisitions in the past 10 years

Acquisition Criteria

- Patient and disciplined approach to acquisitions has reaped benefits for StoneX shareholders
- · Typical acquisition criteria include:
 - Client-centric businesses
 - Broadens capabilities (products, expertise, geographies, technology, etc.)
 - Short payback period
 - · Limited leverage and goodwill
 - · Highly opportunistic

StoneX^{*}

Selected Acquisitions

Successful Track Record of Acquisitive Growth and Platform Integration Across Consolidating Sectors

October 2022



Acquired a global cotton merchant business with a strong network of producers in Brazil and West Africa, and buyers in the APAC region.

August 2020



Acquired a global leader in online retail trading providing active traders access to a broad range of financial markets

October 2019



Acquired UOB Bank's futures and options brokerage and clearing business based in Singapore

January 2019



Acquired a US broker-dealer specializing in high yield, convertible and EM debt (fka Miller Tabak Roberts)

July 2017



Acquired Sterne Agee's correspondent securities clearing and independent advisory businesses

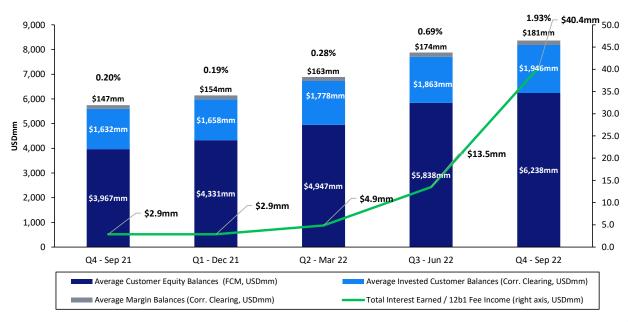
January 2015

G.X. Clarke & Co.

Acquired a US broker-dealer specializing in US Treasuries, Agencies and mortgage-backed securities

Interest Rate Sensitivity

Average Invested Client Balances & Interest Earnings by Quarter



Annualized Interest Rate Sensitivity

Potential Increme	Potential Incremental Change in Net Interest & 12b1									
Fees Earned (USDmm) (2)										
Annual Rate Change (bps) ⁽¹⁾	Post-tax Effect on Net Income ⁽³⁾	Incremental Effect on Post- tax EPS ⁽³⁾								
25	\$7.1	\$0.35								
50	\$14.2	\$0.70								
75	\$21.3	\$1.05								
100	\$28.4	\$1.40								

Source: Average client equity balances of the FCM division of StoneX Financial Inc., includes average Correspondent Clearing client balances



⁽¹⁾ Assumes upward shift in short term rates

⁽²⁾ Based off of total average investable balances of \$8.2bn as of 9/30/22 (\$6.4bn from FCM and \$1.9bn from Correspondent Clearing funds), net of \$1.5bn of interest rate swaps. Net of Incremental Interest Expense on Variable Rate Debt, average balance of \$523.3mm at 9/30/2022

⁽³⁾ Based on a 27.5% effective tax rate

Key Strategic Objectives

Build Our Ecosystem

Expand products and services

Address more client needs and expand our capabilities

Provide superior access and execution

Retain greater share of wallet



Higher Wallet Share

Grow and Diversify our Client Base

Increase market share

Expand presence in large addressable markets

Enter new markets to grow and diversify

Drive top-line growth



Increased Volume and Lower Earnings Volatility

Digitize our Business

Increase efficiency and client engagement

Better integration of internal systems

Digitization of platforms in order to scale

Enhance client experience



Margin Expansion

Compound Capital

Expand capital base

Maintain consistent profitability and reinvest in business

Disciplined M&A approach

Capital allocation decisions focused on ROE returns



Stable and Consistent Growth



Fiscal Q4 2022 & FY Highlights

Fourth Quarter* **Operating Revenues Net Income** \$583.4mm \$52.3mm **Up 50% Up 616% Diluted EPS Return on Equity** \$2.49 19.8% **Up 592%** 3.2% Q4'21 Full Year 2022** **Operating Revenues Net Income** \$2,107.4mm \$207.1mm **Up 26% Up 78% Diluted EPS Return on Equity** \$10.01 21.0% **Up 74%** 13.9% Q4'21

Highlights

- Versus the prior year:
 - Revenues up 50%
 - Total expenses up 25%
 - Fixed compensation up 3%, variable up 53%
- On a consecutive quarterly basis (vs. Q3 2022):
 - · Operating revenues up 10% or \$54.6mm
 - Earnings up 7% or \$3.2mm
 - Diluted EPS up 5% or \$0.12
- Record quarterly operating revenues:
 - Commercial Segment
 - Institutional Segment
- Quarterly ROE of 19.8% despite 39% increase in equity over the last two years
- Average client equity + money-market/FDIC sweep client balances ~\$8.6bn, up 50% vs Q4'21
 - Interest/fee income from client balances up \$41.2mm vs Q4'21
- Book value per share of \$52.70, up 16% versus prior year



^{*}Quarterly percentage changes reflect fiscal Q4 2022 vs fiscal Q4 2021 figures

^{**}Full year 2022 percentage changes reflect full year figures ending September 30, 2022 vs full year ending September 30, 2021

Review of Key Performance Indicators (TTM)

Compounding Capital Target: Annual shareholder return on equity of 15%	TARGET MET 21.0%
Flexible Cost Structure Target: >50% of total variable costs to total non-interest expense	TARGET MET 56.1%
Revenue per Employee Target: >\$500k per annum	TARGET MET \$622k
Compensation Ratio Target: Total compensation to revenue of <40%	TARGET MET 37.7%
Risk Metrics Target: Bad debt <1% of annual operating revenue	TARGET MET 0.75%

Figures above reflect trailing twelve months as of September 30, 2022



Key Financial Results

	Three Months Ended									TTM			
		June	September	December	March	June	September	December	March	June	September	S	eptember
(in millions, except share and per share amounts)	3	0, 2020	30, 2020	31, 2020	31, 2021	30, 2021	30, 2021	31, 2021	31, 2022	31, 2022	30, 2022	3	30, 2022
						404 = 4						./	2 42 7
Operating revenues	\$	322.6 \$	342.1 \$		•	431.5			544.7			\$	2,107.4
Transaction-based clearing expenses		55.3	57.1	65.4	74.8	67.1	64.4	70.9	76.5	74.7	69.1		291.2
Introducing broker commissions		24.0	34.0	38.2	40.8	41.8	39.7	38.3	43.2	41.2	37.4		160.1
Interest expense		11.5	10.0	9.9	11.1	14.5	14.1	15.7	14.1	28.1	77.6		135.5
Interest expense on corporate funding		3.9	14.8	10.5	10.5	10.1	10.2	11.8	10.6	10.7	11.6		44.7
Net operating revenues		227.9	226.2	256.1	334.2	298.0	261.7	313.8	400.3	374.1	387.7		1,475.9
Variable compensation and benefits		78.5	81.1	84.3	106.0	102.4	85.0	100.4	124.1	123.9	129.7		478.1
Fixed compensation and benefits		54.0	64.4	69.3	79.0	74.9	78.2	74.6	83.0	78.3	80.8		316.7
Other fixed expenses		44.6	70.1	74.1	72.0	77.0	86.7	86.5	99.9	101.7	106.4		394.5
Bad debt expense/(recoveries), net		1.8	12.5	1.5	0.9	1.3	6.7	(0.2)	12.3	(0.7)	4.4		15.8
Total compensation and other expenses	-	178.9	228.1	229.2	257.9	255.6	256.6	261.3	319.3	303.2	321.3		1,205.1
Gain on acquisition and other gains (losses)		_	81.8	_	_	3.6	(0.2)	_	6.4	_	(0.0)		6.4
Income before tax		49.0	79.9	26.9	76.3	46.0	4.9	52.5	87.4	70.9	66.4		277.2
Income tax expense (benefit)		12.4	2.5	7.4	21.0	11.8	(2.4)	10.8	23.4	21.8	14.1		70.1
Net income	\$	36.6 \$	77.4 \$	19.5 \$	55.3 \$	34.2	\$ 7.3 \$	41.7 \$	64.0 \$	49.1	52.3	\$	207.1
Faminas van akana.													
Earnings per share:	•	4.00 0	4.00	4.00 Ф	0.04 #	4.70	n 007 f	0.00 #	0.40 #	0.40	0.50	•	40.07
Basic	\$	1.90 \$	4.00 \$			1.72			3.18 \$			\$	10.27
Diluted	\$	1.87 \$	3.90 \$	0.98 \$	2.73 \$	1.67	\$ 0.36 \$	2.04 \$	3.11 \$	2.37 \$	2.49	\$	10.01
Net asset value per share	\$	35.66 \$	39.61 \$	40.78 \$	43.48 \$	45.39	\$ 45.60 \$	47.44 \$	49.86	51.70	52.70	\$	52.70
Return on equity		21.9 %	42.5 %	10.0 %	26.7 %	15.5 %	3.2 %	18.0 %	26.1 %	19.1 %	19.8 %		21.0 %

Balance Sheet Summary

<u>USDmm</u>	9/30/2021	9/30/2022
Cash and cash equivalents	1,110	1,109
Cash, securities and other assets segregated under federal and		
other regulations 1	2,274	3,267
Securities purchased under agreements to resell	2,240	1,672
Securities borrowed	2,163	1,210
Deposits with and receivables from broker-dealers,		
clearing organizations and counterparties 1 2	5,293	6,843
Receivable from customers, net 1 2 3	461	566
Note receivable, net 4	6	5
Financial instruments owned, at fair value 2 3	4,355	4,167
Physical commodities inventory 3	448	514
Operating right of use assets	125	122
Goodwill and intangible assets, net	101	86
Other assets	264	299
Total assets	18,840	19,860
Payables to customers 1 2	7,836	9,891
Operating lease liabilities	147	143
Payable to broker-dealers, clearing organizations		
and counterparties 2	614	660
Payables to lenders under loans	249	485
Securities sold under agreements to repurchase	4,341	3,196
Securities loaned	2,154	1,190
Financial instruments sold, not yet purchased, at fair value	1,771	2,470
Senior secured term loan, net	507	339
Accounts payable, accrued and other liabilities	318	417
Total liabilities	17,936	18,790
Total stockholders' equity	904	1,070
Total liabilities and stockholders' equity	18,840	19,860

- Conservatively capitalized with moderate debt
 - 0.77x Debt/Equity as of 9/30/22
- Considerable excess capital
 - ~\$274.1mm of regulatory capital in excess of required amounts⁽¹⁾
- Solid liquidity position
 - \$1,109mm of unrestricted cash and cash equivalents
 - \$523mm of undrawn committed credit facilities
- \$8.6bn+ of Client Float (FCM+BD+OTC CFD/FX)(2)

KEY:			
(Client Assets a	ed Futures & Options and Liabilities - m Firm Activities)	OTC (Commodities, Equities, Debt, FX)	
3 Physical Com	modities 4	Client Commodity Financing	



⁽¹⁾ Based on subsidiaries with minimum regulatory requirements of at least \$10mm.

⁽²⁾ Investable fund balances as of 9/30/22.

Transaction Volumes and Other Select Data

Three Months Ended

						•			
	September	December	March	June	September	December	March	June	September
	30, 2020	31, 2020	31, 2021	30, 2021	30, 2021	31, 2021	31, 2022	30, 2022	30, 2022
Listed derivatives (contracts, 000's)	35,353	37,222	37,119	35,756	36,004	36,713	42,033	41,049	40,813
Listed derivatives (average rate per contract) ⁽¹⁾	\$2.24	\$2.45	\$2.59	\$2.75	\$2.41	\$2.62	\$2.77	\$2.41	\$2.3
Average client equity - Listed derivatives (USDmm)	\$3,331	\$3,426	\$3,813	\$3,967	\$4,164	\$4,675	\$5,267	\$6,145	\$6,697
Over-the-counter ("OTC") derivatives (contracts, 000's)	475	495	623	771	667	763	738	730	737
OTC derivatives (average rate per contract)	\$47.34	\$48.06	\$56.05	\$64.17	\$51.25	\$61.11	\$84.98	\$69.16	\$67.02
Securities average daily volume ("ADV") (USDmm)	\$1,681	\$2,175	\$3,003	\$2,901	\$3,040	\$2,711	\$3,492	\$4,054	\$3,599
Securities rate per million ("RPM") (2)	\$727	\$739	\$714	\$603	\$427	\$550	\$567	\$512	\$684
Average money market / FDIC sweep client balances (USDmm)	\$1,320	\$1,325	\$1,356	\$1,611	\$1,592	\$1,574	\$1,751	\$1,863	\$1,946
FX / Contracts For Difference ("CFD") ADV (USDmm) (3)	\$9,586	\$10,695	\$11,143	\$9,650	\$11,063	\$12,793	\$14,937	\$13,147	\$12,263
FX / CFD contracts RPM	\$111	\$90	\$106	\$83	\$77	\$86	\$104	\$102	\$103
Global Payments ADV (USDmm)	\$42	\$53	\$52	\$55	\$54	\$61	\$56	\$66	\$64
Global Payments RPM	\$10,524	\$9,950	\$10,420	\$9,786	\$9,573	\$10,637	\$11,668	\$10,652	\$10,680
Trading days - Retail Trading days – Commercial & Institutional	66 64	65 64	63 61	65 63	66 64	66 64	64 62	65 62	66 64

⁽¹⁾ Give-up fees as well as cash and voice brokerage revenues are excluded from the calculation of listed derivatives, average rate per contract



⁽²⁾ Interest income related to securities lending is excluded from the calculation of Securities RPM

⁽³⁾ The ADV for the three months ended September 30, 2020 was reflective of the ADV of post-acquisition of Gain, and is calculated based on 43 trading days with the activities of Gain, acquired effective August 1, 2020



SNEX: Non-GAAP Reconciliation of Adjusted Net Income

	Twelve Months Ended											
(in millions)	9/30	0/2017	9/3	0/2018	9/30	0/2019	9/3	0/2020	9/3	0/2021	9/3	0/2022
Net income (non-GAAP) reconciliation:										т,		
Net income, as reported (GAAP)	\$	6.4	\$	55.5	\$	85.1	\$	169.6	\$	116.3	\$	207.1
Bad debt on physical coal, net of incentive recapture, net of tax		39.4		1.0		(11.2)		0.0		0.0		0.0
Gain on acquisitions, net of related transaction costs, net of tax		(0.1)		0.0		0.0		(71.2)		(3.3)		0.0
Impact of one-off acquisition related items		0.0		0.0		0.0		1.3		11.3		7.9
Impact of Tax Reform		0.0		19.8		0.0		0.0		0.0		0.0
Adjusted net income (non-GAAP)	\$	45.8	\$	76.3	\$	73.9	\$	99.7	\$	124.3	\$	215.0



End Notes

These notes refer to the financial metrics and/or defined term presented on:

Slide 13:

- (1) Adjusted Net Income adds back effects of the below items for the respective financial year:
 - 2017: \$39.4m of bad debt expense, net of incentive recapture, related to our physical coal business in Singapore, which was discontinued in the first quarter of fiscal 2018.
 - 2018: \$1m of bad debt expense related to our physical coal business and a \$19.8m additional tax expense related to the impact of H.R. 1, the Tax Cuts and Jobs Act, including a write-down of our deferred tax asset due to the new lower federal statutory rate and the tax on deemed repatriation of our earnings and profits accumulated abroad.
 - 2019: \$11.2m recovery on the bad debt related to our physical coal business.
 - 2020: One-time gain recognized on the acquisition of Gain Capital Holdings, Inc., net of related transaction costs and tax of \$71.2m and \$1.3m of amortization of acquired intangible assets.
 - 2021: \$11.3 million of acquisition-related expenses including hedge loss on GAIN UK assets and amortization of acquired intangible assets. An additional \$3.3mm adjustment (gain) to the final liabilities assumed in the acquisition of Gain Capital Holdings, Inc. on August 1, 2020.
 - 2022: \$7.9 million of acquisition-related expenses related to the amortization of acquired intangible assets.



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