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## INTL FCStone Financial Unveils Comprehensive Correspondent Clearing Services for the Middle-Market

## Company offers enhanced institutional and retail clearing services following Sterne Agee acquisition

NEW YORK, NY -- (Marketwired) -- 11/30/16 -- INTL FCStone Inc. (NASDAQ: INTL) today announced that the Correspondent Clearing Division of its wholly owned subsidiary, INTL FCStone Financial Inc. ("the Company"), has unveiled industry-leading clearing and custody services for middle-market firms following its parent company's acquisition of Sterne, Agee & Leach, Inc. ("Sterne Agee") in August 2016. The Company is integrating Sterne Agee's long-standing clearing and custody operations with its institutional capabilities to create a premier mid-market provider.

INTL FCStone Financial provides comprehensive execution, clearing, settlement and custody solutions. The Correspondent Clearing Division utilizes advanced technology, a personal approach to operational support, and a strong infrastructure to empower introducing broker-dealers and registered investment advisers to more effectively serve the trading and investment needs of their customers. The Company uniquely serves the middle-market by providing institutional and retail capabilities through a single, proprietary platform.

Roger Shaffer, Managing Director, Correspondent Clearing at INTL FCStone Financial Inc., commented on today's news, "INTL FCStone Financial offers custody and clearing solutions to the middle-market that we believe cannot be found elsewhere, as we fill the gap in the market between large and small clearing firms. With a rich history spanning more than 100 years, Sterne Agee is well respected in the industry and its high-touch approach to retail clearing is praised by its correspondents. We continue to enhance these capabilities by leveraging our knowledge and expertise serving the institutional middle-market. Additionally, we maintain a collaborative approach to working with our clients because our success and that of our correspondents are intertwined."

INTL FCStone Financial combines its institutional execution expertise with the retail platform acquired from Sterne Agee to offer a full-service execution, clearing and custody solution. The Company has enhanced Sterne Agee's capabilities to accept international customers from its correspondents. Additionally, in the coming months the Company will expand its offering to provide access to securities markets outside the U.S. for all customers. Many of the Company's correspondents do not have the capabilities necessary to enter into foreign markets, and INTL FCStone Financial plans to open these markets by providing correspondents with access to international securities.

Steven zum Tobel, Managing Director, Correspondent Clearing at INTL FCStone Financial Inc., concluded, "We are committed to continually expanding our capabilities, and to this end intend to leverage the resources provided by the Sterne Agee acquisition to provide for the needs of global, middle-market customers. Many clearing firms are pulling out of international markets or restricting the number of non-U.S. clients available to their correspondents. We are part of a truly global organization, with 38 offices in 13 countries serving clients from over 130 countries around the world. We plan to leverage our multinational capabilities to provide more affordable and expansive custody and clearing services than have traditionally been available, to both U.S. and non-U.S. account holders. While many clearing firms shy away from non-U.S. business, we plan to cater to both foreign and domestic firms. We look forward to opening up our custody and clearing services to non-U.S. correspondents."

## About INTL FCStone Inc.

INTL FCStone Inc., through its subsidiaries, is a leading provider of financial-services execution, risk management, market intelligence, and post-trade services across asset classes and markets around the world.

A Fortune 500 company with a nearly 100-year track record, the company focuses on providing products and services within the commodities, securities, foreign exchange and global payments sectors. INTL customers include the producers, processors and end users of virtually every major traded commodity; commercial counter parties; and governmental, nongovernmental and charitable organizations. The company also serves institutional investors, brokers, professional traders, CTA/CPOs, proprietary trading groups, commercial banks and major investment banks. Headquartered in New York City, the company is listed on the Nasdaq under the ticker symbol "INTL".

Further information on INTL FCStone is available at www.intlfcstone.com.

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