



INTL FCStone Financial Launches Prime Brokerage Division

April 23, 2019

NEW YORK, April 23, 2019 /PRNewswire/ -- INTL FCStone Inc. (NASDAQ: INTL) today announced that its subsidiary, INTL FCStone Financial ("INTL" or "the Company"), has launched a prime brokerage division, offering multi-asset prime brokerage, execution, outsourced trading, custody, and self-clearing and introduced clearing services for hedge funds, mutual funds, and family offices.



The prime brokerage division will offer a flexible platform to more effectively execute trades, custody, and clearing for U.S. and global equities, options, futures, foreign exchange (FX), and fixed income through INTL FCStone. Institutional clients will also benefit from INTL FCStone's full range of financial services and products within the securities, commodities, derivatives, FX, global payments, and wealth management sectors. Offering highlights will include:

- Fully integrated self-clearing and introduced custody and clearing options
- Holistic platform that combines multiple clearing, execution and EMS/OMS options
- Multi-custodial risk and enhanced reporting
- Hands-on service from experienced management team
- Fully paid securities lending through various external clearing partners
- Access to INTL's full market intelligence offering
- Full capital introduction offering including access to SA Stone's 430+ advisor network

Douglas Nelson, Managing Director and Co-Head, Prime Brokerage, commented on today's news "INTL FCStone has long been a leader in clearing and trade execution, and we are pleased to offer firms an accompanying multi-asset prime brokerage option. Our model couples sophisticated technology with direct clearing capabilities, combined with introduced clearing options, to enable clients to evolve without having to establish separate prime relationships. These new services will allow firms operating on legacy systems to benefit from our cutting-edge technology and streamlined cloud-based solutions, providing better service, flexibility, efficiency, and simplicity."

Based in Atlanta, the Prime Brokerage team within INTL FCStone Financial Inc. will be led by Nelson, Michael DeJarnette, Managing Director and Co-Head, and Nicholas DeJarnette, Managing Director and Co-Head. The Company is rapidly expanding the division with several hires, including Lindsey Sine, as Director, Client Services and Onboarding. Sine joins INTL FCStone from Goldman Sachs.

Nelson concluded, "We look forward to growing the division as demand continues to increase for prime brokerage services, especially among midsized hedge funds both domestically and abroad. As we continue to innovate and create specialized offerings for the marketplace, we anticipate that our ability to cross-margin multiple security types will be a large focus for us in the near term."

About INTL FCStone Inc.

INTL FCStone Inc., through its subsidiaries, is a leading provider of financial-services execution, risk management, market intelligence, and post-trade services across asset classes and markets around the world.

A Fortune 500 company with a nearly 100-year track record, the company focuses on providing products and services within the commodities, securities, foreign exchange and global payments sectors. INTL customers include the producers, processors and end users of virtually every major traded commodity; commercial counter parties; and governmental, nongovernmental and charitable organizations. The company also serves institutional investors, brokers, professional traders, CTA/CPOs, proprietary trading groups, commercial banks and major investment banks. Headquartered in New York City, the company is listed on NASDAQ under the ticker symbol "INTL".

Further information on INTL FCStone is available at www.intlfcstone.com.

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