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## **INTL FCStone Financial Issues 2017 Trading Statistics; Ranks as the #1 Market Maker for International Equities Traded OTC for the Third Consecutive Year**

- **#1 Ranking market maker in ~2,600 securities**
- **Total OTC ADR value traded increased 18% to \$25 billion**
- **Added 67% of all new ADRs to the OTC Market Alternative Trading System**
- **Provided liquidity to the market at a ~4:1 ratio**

NEW YORK, Feb. 6, 2018 /PRNewswire/ -- [INTL FCStone Inc.](#) (NASDAQ: INTL) today announced that the [Broker-Dealer Division](#) of its wholly owned subsidiary, Stone Financial Inc. ("the Company"), ranked as the #1 market maker in 2017 for international securities traded over-the-counter (OTC), as well as ranking #1 by dollar value traded for approximately 2,600 securities, according to data from FINRA's Over-the-Counter Reporting Facility (ORF) and Bloomberg RANK. This is the third consecutive year the Company has held these rankings, underscoring its unique expertise in trading international securities as well as its continued commitment to the marketplace.



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As a full-service market maker, INTL FCStone Financial provides institutional clients with access to blue chip international securities and ADRs through execution efficiency, a global footprint and expertise in more than 45 markets, and proprietary technology solutions. The Company leverages the strong capital base of its parent company, INTL FCStone Inc., in order to provide clients with block-sized liquidity both during and after local market hours. In 2017, INTL FCStone Financial was responsible for OTC trades totaling approximately \$29 billion, representing 15% of all OTC value reported. The Company saw its ADR value traded increase 18%, exceeding the 12% increase experienced in the overall market. In addition, INTL FCStone Financial was the leading market maker by value for more than 2,600 securities in 2017, including the most active OTC name, Tencent Holdings in China, as well as other tier-one OTC-listed shares such as Nestle SA and Bayer AG. The Company provided liquidity to the market at an approximate 4:1 ratio during 2017.

Jacob Rappaport, Head of Equities at INTL FCStone Financial Inc., commented on today's news, "We are very proud of our team for retaining the top OTC rank for the third consecutive year. Our commitment to our clients has cemented our position as the premier destination for best-in-class service and liquidity. We remain uniquely positioned and committed to furthering the success of our clients, as well as the marketplace at large."

INTL FCStone Financial further bolstered the OTC market in 2017 by adding 67% of new ADRs to the OTC Marketplace, according to OTC Markets Group Inc. The Company adds specific securities to the market based directly on client demand in order to make trading more accessible for institutional investors. Additionally, adding securities to the OTC Marketplace promotes competitive real-time quoting given that these international equities must be traded on a FINRA- and SEC-regulated Alternative Trading System once listed. INTL FCStone Financial has added over 40% of new ADRs to the OTC Marketplace in the last 10 years. Specific securities added by the Company in 2017 include UniCredit SpA, ABN AMRO Group NV and Fuji Media Holdings Inc.

Doug Ross, Head of Principal Equities at INTL FCStone Financial Inc., concluded, "Providing intraday liquidity for international equities lies at the core of our business, and as such we once again added a substantial percentage of new foreign securities and ADRs to the OTC Marketplace in 2017. This directly serves the needs of our client base, while simultaneously promoting competition, price clarity and compliance with U.S. financial market regulations. We look forward to continuing these initiatives in 2018 as we continue to open international markets."

**About INTL FCStone Inc.**

INTL FCStone Inc., through its subsidiaries, is a leading provider of execution, risk management and advisory services, market intelligence, and clearing services across asset classes and markets around the world.

Serving more than 20,000 customers in 130 countries on five continents, the company provides products and services across five market segments: commercial hedging, global payments, securities, physical commodities, and clearing and execution services. Our customers include the producers, processors and end users of virtually every major traded commodity, as well as asset managers, introducing broker-dealers, insurance companies, brokers, institutional and retail investors, commercial and investment banks, and governmental, non-governmental and charitable organizations. A Fortune 500 company headquartered in New York City, the company is listed on the Nasdaq under the ticker symbol "INTL".

Further information on INTL FCStone is available at [www.intlfcstone.com](http://www.intlfcstone.com).

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